

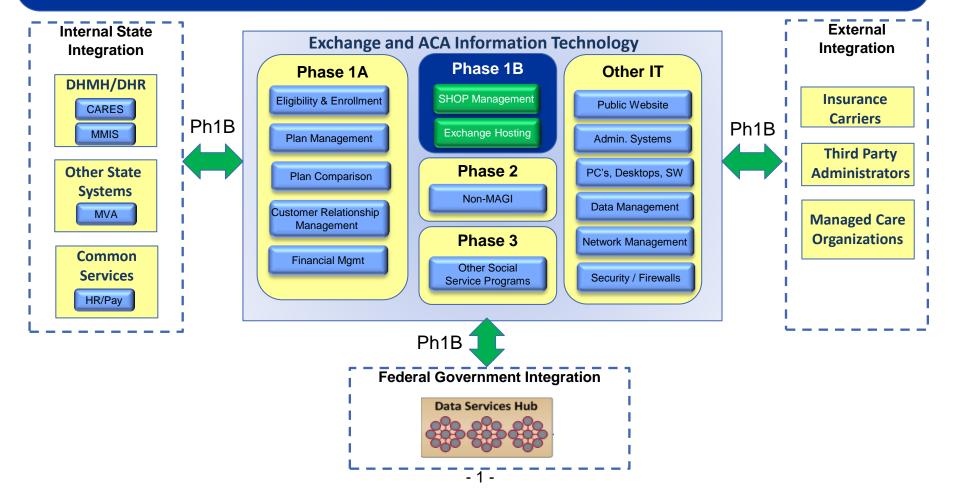
Phase 1B – SHOP Exchange Operations

February 14, 2012

Small Business Health Option Program (SHOP

The SHOP was separated into Phase 1B to give the Health Benefit Exchange maximum flexibility to select a solution that is best for the State of Maryland

- Existing Maryland small business market place utilizes Third Party Administrators (TPAs)
- Initial study done in 2011 showed interest and promising capabilities to support SHOP
- Customer friendly solution that meets everyone's needs in market with minimal disruption



SHOP Operations Strategy Development

- The Exchange is currently working on an initial concept for SHOP technology and operations
- Initial SHOP concept will be discussed over the next several weeks with:
 - Implementation Advisory Committee (IT / Operations)
 - Phase 1A IT Vendor
 - Other stakeholders: SHOP Advisory Committee (Policy)
- Decision for SHOP Implementation will be made by March 30, 2012
- Target for Phase 1B procurement decision by May 1, 2012